



# **“Mediation Skills and Process Training Course”**

**2, 3, 8, 9, 10 March 2013; 9:00am – 6:30pm each day**

Organised by

**ADR International Limited**

**(In collaboration with the Association of International Accountants)**



THE ASSOCIATION  
OF INTERNATIONAL  
ACCOUNTANTS

The Civil Justice Reform ("CJR") in Hong Kong and Practice Direction 31 ("PD31") of the Judiciary (2 January 2010) encourages litigants to explore mediation to resolve their differences.

Mediation has since been used to a much greater extent in Hong Kong. The international trend of using Mediation to resolve disputes is catching on quickly in Hong Kong and becoming "mainstream". Anyone who is involved in dispute resolution should understand what Mediation is all about or be left behind.

This is an intensive 5-day Mediation Training Course designed by ADRI to provide the necessary theory and skills to business professionals who are interested in understanding Negotiation and Mediation and / or wish to be Accredited as a Mediator. This course is offered in collaboration with the Association of International Accountants.

## **Permanent Faculty**

Mr. Norris Yang

## **Guest Faculty**

Previous guest faculty have included Professor Nadja Alexander, Mr. Ian Hanger AM, QC, Mr. Michael Beckett, Dr. James Chiu, Ms. Jacqueline Mak, Mr. Simon Yeung & Mr. Peter Ma.

## **About The Organiser: ADR International Limited (“ADRIL”)**

ADR International Limited was set up in 2002 to provide neutrals (arbitrators, mediators, experts, adjudicators) and advise clients on the most cost-effective alternative dispute resolution (ADR) process for their particular dispute. ADRI also assists companies and governments to train their staff on ADR processes and techniques. The organisation has successfully organized Hong Kong International Arbitration Centre ("HKIAC") Accredited Mediation Courses in Hong Kong and has trained over 1,000 senior civil servants in Hong Kong on dispute resolution. ADRI has been contracted by the Government of Macau (since 2009) to train more than 150 senior civil servants, lawyers, judges and business leaders as mediators. ADRI has been voted as "International Dispute Resolution Firm of the Year - Mediation, Arbitration and ADR" (Intercontinental Finance Legal Excellence Awards 2011).

## **The Course**

### **The Course Requirements**

Anyone regardless of their current profession is eligible as a candidate for accreditation as a mediator. Completion of this course satisfies the course requirements (Stage I) of the HKIAC and the International Negotiation Mediation Institute ("NMI") to become an Accredited Mediator (after completion of Stage II and III of the requirements- <http://www.hkiac.org/index.php/en/how-to-become-a-mediator/general-mediator>) of HKIAC and NMI.

The course leaders are leading international mediation trainers and consultants with extensive experience in the field to bring more depth and insight to the participants. The course applies interactive learning concepts introducing theory interlaced with games, videos, exercises and role plays to help participants develop techniques and skills.

ADRI aims to create excellence and enrollment is strictly limited to enhance better group interaction. The courses offered by ADRI have received consistently excellent ratings by the participants, who are generally seasoned professionals in their respective field.

At the conclusion of the course, the “Mediation Process” as taught during the 5 days, is examined by a roster of assessors consisting of trainers of the course as well as peers. The soft skills and techniques of a successful mediator are discussed and explored with exercises and role plays. The course also introduces concepts of Conflict and the various methods of resolving disputes (ADR Spectrum). Negotiation concepts are explored and Principled Interest-Based Negotiation is introduced. Over a dozen exercises, games and role plays are interspersed throughout the 5 days to ensure a dynamic, challenging and engaging experience. All the mediation role plays are coached by experienced Accredited Mediators.



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## **WHO SHOULD ATTEND?**

Anyone.

Judges; Solicitors and Barristers; In-house Counsel; Senior Officers of the HKSAR Government

In the past we have trained: Accountants; Financial Advisors; Business Consultants; Business Managers; Professors; Professionals in Law, H.R., Constructions Health Sciences and I.T.

## **FACULTY:**

**Mr. Norris H.C. YANG** is the founder of ADRIAL and has been practicing international commercial law for more than 30 years. He has extensive experience as a mediator and was past Chairman of the HK Mediation Council and Ex-Officio Council Member of the HKIAC (2003-2006). He teaches Mediation in HK and Macau and frequently lectures at local universities.

- Professor Nadja Alexander
- Mr. Ian Hanger AM, QC
- Mr. Michael Beckett
- Ms. Jacqueline Mak
- Mr. Simon Yeung
- Mr. Peter Ma
- Dr. James Chiu

## **VENUE**

ADR International Limited  
701, The Chinese Bank Building, 61-65 Des Voeux Road Central, Hong Kong.

## **CPD**

The Law Society of Hong Kong CPD (being applied for): 40 CPD points were awarded in previous courses **Register today!** Or contact us to find out more information on customised corporate training.

## **LANGUAGE**

English

## **COMMENTS BY PREVIOUS PARTICIPANTS**

“Fulfilled all my expectations – good mix between theory and role play.” (Glen Haley, Haley & Co)

“Lecturers very experienced – presentation light hearted & lively, easy to absorb.” (Billy Kong, Fairbairn Catley Low & Kong)

“Excellent intro to Mediation...conveyed positive value of mediation to even the most sceptical.” (Jeff Lane, King & Wood)

“Presenters had impressive expertise and experience – inspiring and effective.” (Francis Chan, ONC Lawyers)

“I have learnt more than I expected. Course providers were high caliber experts.” (Samantha Cornelius, Linklaters)

“Course exceeded the Macau Housing Bureau’s expectations. Trainers had excellent professional expertise and teaching skills.”

(Kuoc Vai Han, Vice-President - Macau Housing Bureau)

“Organizer has passion in training good mediators.” (Barbara So, Standard Chartered Bank)

“It’s perfect!” (Hedy Chan, Li & Fung)



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**Faculty:** Mr. Norris Yang

**Date:** March 2013 5-day course:

**Part I -** 2 (Sat), 3 (Sun) March 2013

**Part II-** 8 (Fri), 9 (Sat), 10 (Sun) March 2013

**Time:** 9:00am – 6:30pm

(8 hours, excluding 15 minute break in morning and afternoon; 1 hour lunch break )

**Venue:** ADR International Limited

Suite 701, The Chinese Bank Building, 61-65 Des Voeux Road Central, Central, Hong Kong.

**Language:** English

**Cost:** HK\$18,000 for the 5-day course

\*5% discount for Early Bird Registration- before 8<sup>th</sup> February 2013

**CPD:** The Law Society of Hong Kong CPD (being applied for) : 40 CPD points were awarded in previous courses

*\*This Mediation Training Course accredited by the Hong Kong International Arbitration Center and the International Negotiation Mediation Institute\**

**Enrollment is strictly limited**

I wish to register for 5-day Mediation Skills and Process Training Course (2,3,8,9,10 March 2013)

I enclose a cheque for #HK\$18,000 / HK\$17,100 (Early Bird Discount – before 8<sup>th</sup> February 2013\*)  
Payable to “**ADR International Limited**” for Registration.

# please delete where inappropriate

Name: (Mr./Ms./ Miss) \_\_\_\_\_ Profession: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_ Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

Date: \_\_\_\_\_ Signature: \_\_\_\_\_

Please return by Post (facsimile not acceptable) with cheque to:

**ADR International Limited**

Suite 701, 7/F, The Chinese Bank Building, 61-65 Des Voeux Road Central, Central, Hong Kong.

Tel: 2526 8191 Fax: 2869 0862 Email: [adrilhk@gmail.com](mailto:adrilhk@gmail.com) Website: [www.ADRIL.net](http://www.ADRIL.net)

Conditions of Registration:

1. Enrollment accepted on first-come-first served basis. Please enclose separate cheque for each registration and mail in.
2. The organizers reserve the right to alter or cancel this course, change the trainers or the venue.
3. Bad weather and cancellation policies apply. Please enquire for further details.