



## **“Mediation Skills and Process Training Course”**

**(Offered in Cantonese)**

**Accredited by HKMAAL**

**27, 28, 29 April & 5, 6 May 2018**

**9:00am – 6:20pm each day**

Organised by

**ADR International Limited**

### **Wouldn't you rather be trained by a global “Thought Leader in Mediation”?**

The Civil Justice Reform ("CJR") in Hong Kong and Practice Direction 31 ("PD31") of the Judiciary (2 January 2010) encourages litigants to explore mediation to resolve their differences.

Mediation has since been used to a much greater extent in Hong Kong. The international trend of using Mediation to resolve disputes is catching on quickly in Hong Kong and becoming "mainstream". Everyone involved in dispute resolution should understand what Mediation is all about.

This is an intensive 5-day Mediation Training Course (accredited by Hong Kong Mediation Accreditation Association Limited (HKMAAL)) designed by ADRIL to provide the necessary theory and skills to business professionals who are interested in understanding Negotiation and Mediation and / or wish to be accredited by as a Mediator.

#### **Permanent Faculty**

Mr. Norris Yang

#### **Guest Faculty**

Previous guest faculty have included Professor Nadja Alexander, Mr. Ian Hanger AM, QC, Mr. Michael Beckett, Dr. James Chiu, Ms. Jacqueline Mak, Mr. Simon Yeung & Mr. Peter Ma.

#### **About the Organiser: ADR International Limited (“ADRIL”)**

ADR International Limited was set up in 2002 to provide neutrals (arbitrators, mediators, experts, adjudicators) and advise clients on the most cost-effective alternative dispute resolution (ADR) process for their particular dispute. ADRIL also assists companies and governments to train their staff on ADR processes and techniques. The organisation has successfully organized Hong Kong International Arbitration Centre ("HKIAC") Accredited Mediation Courses in Hong Kong and has trained over 1,000 senior civil servants in Hong Kong on dispute resolution. ADRIL has been contracted by the Government of Macau (since 2009) and have trained hundreds of senior civil servants, lawyers, judges and business leaders as mediators.

#### **THE COURSE**

##### **The Course Requirements**

Anyone regardless of their current profession is eligible as a candidate for accreditation as a mediator.

Completion of this course satisfies the course requirements (Stage I) of the HKMAAL and the International Negotiation Mediation Institute ("NMI") to become an Accredited Mediator (after completion of Stage II and III of the requirements-<http://www.hkmaal.org.hk/en/MediationinHongKong.php>) of HKMAAL and INMI.

The course leaders are leading international mediation trainers and consultants with extensive experience in the field to bring more depth and insight to the participants. The course applies interactive learning concepts introducing theory interlaced with games, videos, exercises and role plays to help participants develop techniques and skills.

ADRIL aims to create excellence and enrollment is strictly limited to enhance better group interaction. The courses offered by ADRIL have received consistently excellent ratings by the participants, who are generally seasoned professionals in their respective field.

At the conclusion of the course, the “Mediation Process” as taught during the 5 days, is examined by a roster of assessors consisting of trainers of the course as well as experience peers. The soft skills and techniques of a successful mediator are discussed and explored with exercises and role plays. The course also introduces concepts of Conflict and the various methods of resolving disputes (ADR Spectrum). Negotiation concepts are explored and Principled Interest-Based Negotiation is introduced. Over a dozen exercises, games and role plays are interspersed throughout the 5 days to ensure a dynamic, challenging and engaging experience. All the mediation role plays are coached by experienced Accredited Mediators.



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### **WHO SHOULD ATTEND?**

Anyone.

Judges; Solicitors and Barristers, In-house Counsel, Senior Officers of the HKSAR Government, Professionals of all disciplines : Finance; Banking; Construction; Social work; HR; Marketing; Business; Law; Medicine.

In the past we have also trained: Judges, Senior Civil Servants, Financial Advisors; Business Consultants; Business Managers; Professors; Professionals from Law, Accountants, HR, Construction, Health Sciences and I.T.

### **FACULTY**

**Mr. Norris H.C. YANG** is the founder of ADRIL and has been practicing international commercial law for more than 30 years. He is recognized by Who's Who Legal as a “Thought Leader in Mediation 2017, 2018” (one of only 16 Globally - <http://whoswholegal.com/profiles/43186/0/yang/norris-yang/>).

He has extensive experience as a mediator and was past Chairman of the HK Mediation Council and Ex-Officio Council Member of the HKIAC (2003-2006). He teaches Mediation in HK and Macau and frequently lectures at local universities. Mr. Yang is listed in “The International Who's Who of Commercial Mediation 2017” (and since this list was commenced in 2011; Who's Who Legal - [www.whoswholegal.com](http://www.whoswholegal.com)), “International Mediation Institute” (IMI, The Hague - [www.imimediation.org](http://www.imimediation.org)), “International Institute for Conflict Prevention & Resolution” (CPR - [www.cpradr.org](http://www.cpradr.org)) and Hong Kong Mediation Accreditation Association Limited (HKMAAL - [www.hkmaal.org.hk](http://www.hkmaal.org.hk))

### **VENUE**

Kiangsu Chekiang and Shanghai Residents (HK) Association Restaurant  
4/F, Manning House, 38-48 Queen's Road, Central.

**CPD** - The Law Society of Hong Kong CPD: 48 CPD points (Approval Pending)

**Register today!** Or contact us to find out more information on customised corporate training.

**LANGUAGE** – Cantonese

### **COMMENTS BY PREVIOUS PARTICIPANTS**

“Fulfilled all my expectations – good mix between theory and role play.” (Glen Haley, Haley & Co)

“Lecturers very experienced – presentation light hearted & lively, easy to absorb.”

(Billy Kong, Fairbairn Catley Low & Kong)

“Excellent intro to Mediation...conveyed positive value of mediation to even the most sceptical.” (Jeff Lane, King & Wood)

“Presenters had impressive expertise and experience – inspiring and effective.” (Francis Chan, ONC Lawyers)

“I have learnt more than I expected. Course providers were high caliber experts.” (Samantha Cornelius, Linklaters)

“Course exceeded the Macau Housing Bureau's expectations. Trainers had excellent professional expertise and teaching skills.” (Kuoc Vai Han, Vice-President - Macau Housing Bureau)

“Organizer has passion in training good mediators.” (Barbara So, Standard Chartered Bank)

“It's perfect!” (Hedy Chan, Li & Fung)

“Efficient use of limited time. Good lecturing & explanation about basic concepts & processes of mediation. Coaches give constructive & concrete feedback. Creative demonstrations & videos. Very impressive.”

(Dr. Andrew Siu, Hong Kong Polytechnic University)



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**Faculty:** *Mr. Norris Yang and guest speakers*  
(<http://whoswholegal.com/profiles/43186/0/yang/norris-yang/>)

**Enrollment is strictly limited**

**Date:** AprMay 5-day course:  
**Part I -** 27 (Fri), 28 (Sat), 29 (Sun) April 2018  
**Part II-** 5(Sat), 6 (Sun) May 2018

**Time:** 9:00am – 6:20pm (Gourmet Lunch; morning and afternoon tea provided)

**Venue:** *Kiangsu Chekiang and Shanghai Residents (HK) Association Restaurant*  
4/F, Manning House, 38-48 Queen's Road, Central.

**Language:** *Cantonese*

**Cost:** *HK\$19,800 for the 5-day course*  
*\*5% discount for Early Bird Registration- before 16 March 2018*

**CPD:** *HKMAAL CPD : 42 CPD points*  
*The Law Society of Hong Kong CPD : 48 CPD points (Approval Pending)*

*\*Course accredited by HKMAAL (Hong Kong Mediation Accreditation Association Limited) and INMI (International Negotiation Mediation Institute)\**

I wish to register for the 5-day Mediation Skills and Process Training Course (27, 28, 29 April & 5, 6 May 2018)

I enclose a cheque for #HK\$19,800 / HK\$18,800 (Early Bird Discount – before 16 March 2018\*)  
Payable to “**ADR International Limited**” for Registration.

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Name: (Dr./Mr./Ms./Miss) \_\_\_\_\_ Profession: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_ Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

Date: \_\_\_\_\_ Signature: \_\_\_\_\_

Promotion Code : \_\_\_\_\_

Please return by Post (facsimile not acceptable) with cheque to:

**ADR International Limited**

Suite 1701, Level 17, China Building, 29 Queen's Road C., Central, Hong Kong.

Tel: 2526 8191 Fax: 2869 0862 Email: [adrilhk@gmail.com](mailto:adrilhk@gmail.com) Website: [www.ADRIL.net](http://www.ADRIL.net)

Conditions of Registration:

1. Enrollment accepted on first-come-first served basis. Please enclose separate cheque for each registration and mail in.
2. The organizers reserve the right to alter or cancel this course, change the trainers or the venue.
3. Bad weather and cancellation policies apply. Please enquire for further details.